

INDEX

Francesco Angelini	page 2
The History of the Angelini Group "A tradition of innovation"	page 3
The Angelini Group as it is today Three divisions in the area of well-being and "quality of life"	page 5
Values Family Company and modern business The Francesco Angelini Foundation	page 7
Objectives and strategies OTC drugs, internationalization and natural foods	page 8
The Angelini Group's pharmaceutical research	page 9
Angelini Group Company	page 10

Francesco Angelini

Francesco Angelini, 57 years old with a degree in Pharmacy, has been President of the Angelini Group since 1993.

After graduating in 1968, he began working in the family company. His entire career has been spent within the group's companies; over the years he has filled a variety of roles with increasing levels of responsibility in various areas of the group, both in Italy and abroad. He created the Iberian side of the business by participating directly in the creation and development of the Spanish and Portuguese companies.

In Italy, he directs Fater (the Lines brand), where he has strengthened the leadership of the company, setting up a joint-venture with Procter&Gamble in 1992 (today Fater is market leader in the hygienic-sanitary products sector with its brand names Lines and Pampers). He has three daughters, and is a keen fan of football and bridge. His bridge team, "Team Angelini", won the 1998 world championships in Lille and the 1999 Grand Prix in Losanna which qualified them to enter the 2002 Olympic Games as a demonstrative sport. In June 2002, he won the European Bridge Team Championships in Salsomaggiore as part of the Italian national "Blue team".

In June 2003, Francesco Angelini has been awarded the title of "Cavaliere del Lavoro" by Mr. Carlo Azeglio Ciampi, President of the Italian Republic, thanks to the accomplishments of his entrepreneurial career.

The History of the Angelini Group

A tradition of innovation

The Angelini Group was founded in Ancona on December 20, 1919 in the small pharmaceutical laboratory of the young pharmacist Francesco Angelini.

The business grew rapidly and [by the end of the 1930s, the Angelini company had become leader in Italy](#) in the production and distribution of medicines and had diversified into the agriculture and food sector. The company's capacity to predict the changing needs of the market and its innovative business style led the Angelini Group to become one of the most important enterprises in Italy.

Immediately after the war, [Angelini was first in Italy to import vitamin B12](#), a reconstituent used in the United States primarily to cure anaemia, at that time a very common illness. This operation represented Angelini's first great success story.

[In 1957, the company launched Tachipirina](#), an anti-influenzal drug based on paracetamol. Today it is the product most frequently prescribed by paediatricians and the third highest-selling drug in Italy (16 million packets in 1999).

Angelini's pharmaceutical research enabled it to produce its first molecules in the 1960s. This allowed the products of basic research to be registered and marketed in over 60 countries. Among the most important therapeutic principles produced by Angelini are [Benzidamina](#), an anti-inflammatory which is the basic ingredient of the whole [Tantum](#) line, [Trazodone](#), an anti-depressant marketed under the product name [Trittico](#), and [Bendalina](#), a medicine used to treat cataracts.

[In 1963](#), at the height of the baby boom, [Angelini launched the first disposable diapers in Italy under the brand name Lines](#), which reminds us of the linen previously-used diapers had been made of. The brand was supported by a famous advertising campaign which made the protagonist, the animated puppet hippopotamus "Pippo", a familiar character to every Italian child. Two years later, [the first line of sanitary napkins was launched](#) (also under the label Lines), destined to change the habits of all Italian women.

Diversification into the agriculture and food sector led the group to enter the seeds market. Between the end of the '60s and the beginning of the '70s, [Angelini revolutionised Italian agriculture by introducing the cultivation of sunflower seeds and durum wheat for the first time](#) in central Italy. In the area of productive technology, Igino Angelini, son of the founder Francesco, [introduced the first machinery for producing diapers in Italy in 1975](#). Angelini was one of the first Italian companies to use computers for design and [to introduce electronics to production lines](#).

[In 1985](#), Angelini realised that Italy was a potential market for ibuprofen and launched a self-administered painkiller specifically for headaches: Moment, a fast working, effective and well-tolerated product. [Moment](#) was the first example of marketing applied to a pharmaceutical product.

[In the 1980s](#) the Angelini Group started the [process of internationalization](#), setting up production plants and commercial structures in [Spain, Portugal and the United States](#).

[In 1993](#), [Francesco Angelini took over the leadership of the group](#) following the death of his father Igino, further consolidating its position in the hygienic-sanitary sector thanks to an alliance with Procter&Gamble in 1992. The American multinational placed its international brand name [Pampers](#) (diapers for babies) alongside Lines for women's sanitary towels, while the Lines brand name for diapers was licensed to another industrial group for antitrust reasons.

[In the mid-1990s](#), Francesco Angelini strengthened the [food sector](#) by entering two new markets; choice wines (Brunello di Montalcino, Nobile di Montepulciano and Chianti Classico) and high-quality salami and pork products (Specialisti di Angelini).

[In 2000](#), the group became one of the main producers and distributors of generic drugs in partnership with the German company Hexal.

[In 2001](#), the group consolidated its international presence with the acquisition of Helsinn Produtos Farmaceuticos and Helfarma Produtos Farmaceuticos, two Portuguese pharmaceutical companies

specialised in the sector of ethical, generic, OTC and veterinary drugs. Today, the two companies are named Angelini Farmacêutica and Angenérico, Produtos Farmacêuticos Genéricos.

In [2002](#), the Angelini Group acquired Farmamed, a leading company in marketing parapharmaceutical products in the Italian mass market.

In [2003](#), the Angelini Group entered the market of health products with the acquisition of Body Spring, a company whose aim is the marketing of herbal products, food supplements and cosmetics in the pharmacy channel.

The Angelini Group as it is today

Three divisions in the area of well-being and “quality of life”

Today the Angelini Group is [an important Italian](#) enterprise operating in various sectors in the area of [well-being](#) and [“quality of life”](#) with its leading brand names.

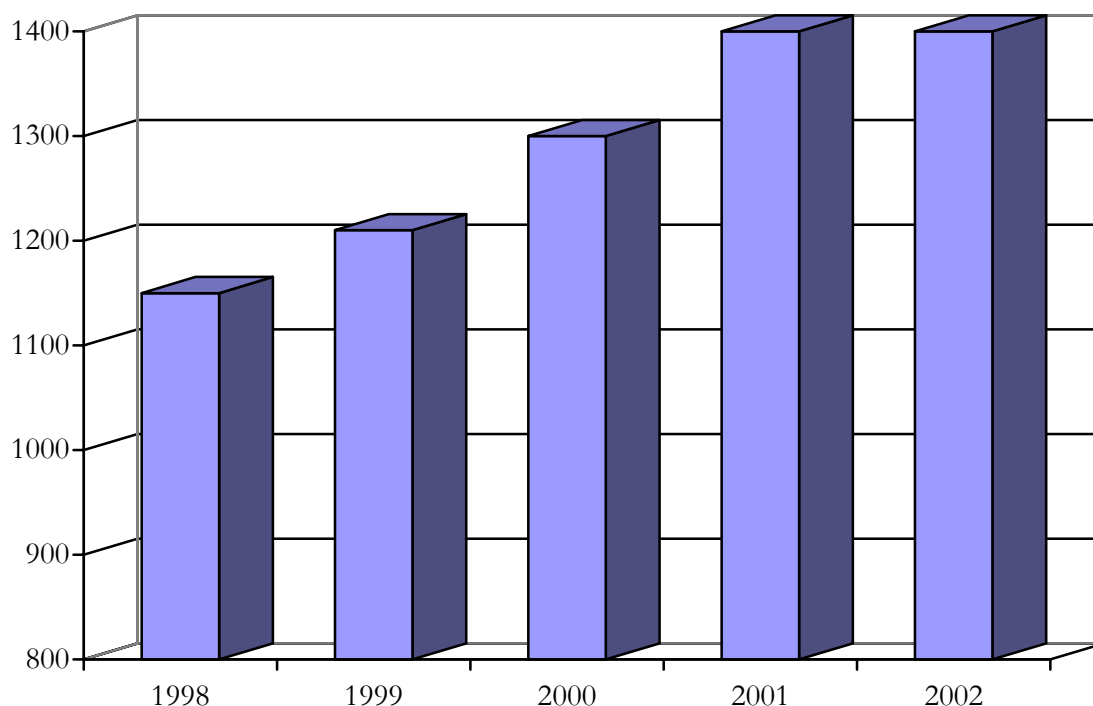
The managerial style with which the company is run allows us to respond rapidly to new challenges in the markets in which we operate both in Italy and abroad.

The Angelini Group's competitive advantage lies in its ability to be the first to enter very specialised areas of the market with high-quality products which meet customer and consumer needs. The diversification of our business activities, from the research and development stages onwards, has always aimed at the creation of products which constantly enhance the quality of life.

The Angelini Group has registered offices in Italy, Spain, Portugal, Luxembourg and the United States. Sales in 2002 amounted to approximately 1,400 million Euro with 3,000 employees. The Group operates through 20 companies, owned 100% or joint ventures, and has financial and strategic holdings in leading companies in the area of health and well-being amounting to a total of approximately 90 million Euro.

The Angelini Group is organised [into three divisions: Pharmaceutical, Consumables and Machinery](#). [FINAF](#) is the Group's [financial holding company](#) which controls all the companies by means of direct and indirect participation. ANGELINI FINANZIARIA is the group's corporate holding company.

GROUP TOTAL TURNOVER 1998-2002 (Mln Euro)



The **Pharmaceutical Division** (702 mln Euro in 2002) is made up of different and interlinked business areas. The division researches, manufactures and markets drugs and fine chemicals in Italy and abroad, where it operates through acquisitions and licensing agreements. Production plants are situated in Italy (Ancona) and Spain (near Barcelona).

In the ethical drugs market, ACRAF Angelini operates mainly in the ophthalmic, neuro-psychiatric and gynaecological sectors and drugs for general practitioners (antipyretics/analgesics, cough medicines). It leads multinationals in the Italian market in the OTC sector with its leading brand names such as **Tachipirina**, **Moment**, and **Tantum Verde**. Other well-known products include the painkiller **Momendol**, the eyewash **Stilla**, the range of pre-mounted spectacles **Corpo otto**, and **Amuchina**, a disinfectant.

In the intermediate distribution area, the company has 12 warehouses in Italy situated mainly in the central and southern regions (A&C ADIVAR COMIFAR). Since the beginning of 2000 it has also been present in the Italian generic drugs market (HEXAN).

The **Consumables Division** (600 mln Euro in 2002) operates in the hygienic-sanitary, food and agriculture, cosmetics and hotel sectors.

The Company's activities in the hygienic-sanitary sector are located in Italy and Spain. In Italy, FATER, joint venture in partnership with the American company Procter&Gamble, manufactures, markets and distributes diapers, sanitary napkins for women and sanitary pads for adults, leading the market with quality brand names such as **Lines**, **Pampers** and **Linidor**.

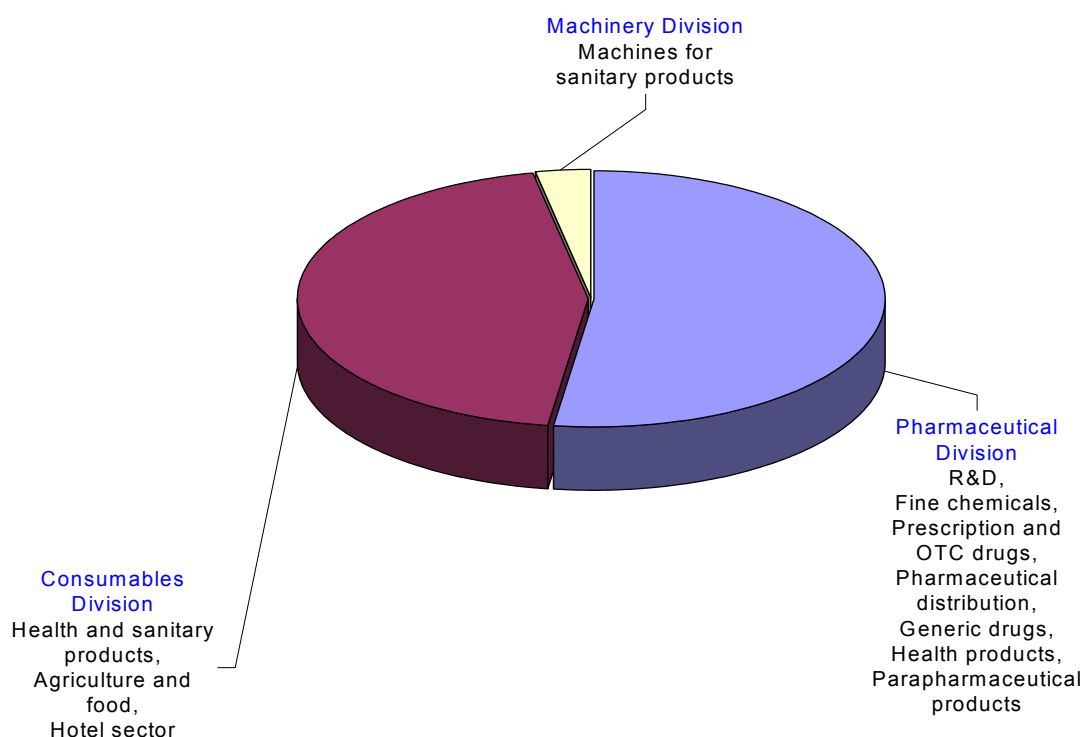
In Spain it operates through two companies, ARBORA & AUSONIA in the hygienic-sanitary sector and IDESA in the cosmetics sector.

In the agricultural sector, the Angelini Group leads the Italian market in the production of choice seeds, particularly in the sectors of durum wheat, sunflower seed and seeds for horticulture (ISEA).

In the food sector, it produces (TENIMENTI ANGELINI) choice wines (Brunello di Montalcino, Nobile di Montepulciano and Chianti Classico) and pork products (brand name Specialisti di Angelini).

The **Machinery Division** (40 mln Euro in 2002) operates all over the world through FAMECCANICA, a joint venture in partnership with the American company Procter&Gamble, which designs, constructs and markets automatic machinery and integrated plants for the manufacture of sanitary disposables.

The Divisions of the Angelini Group



Values

Family company and modern business

The new approach initiated by Francesco Angelini aims to change the typical model of private company management where decision-making processes are linked exclusively to the owners' initiatives. The ability to innovate, which forms the basis of Angelini's culture, has enabled us to build a [modern and international company](#) on the foundations of [an Italian family enterprise strongly linked to its traditions](#).

Angelini's business philosophy believes that the key to success lies in the balanced union of our values with the need to innovate and keep one step ahead of ever-changing market trends.

Today, the Angelini Group aims to combine our strong ability to innovate with the family company tradition, expressed by the following values:

- the importance of the individual
- cooperation and a strong sense of belonging
- adherence to a modern managerial approach
- the spirit of the initiative
- teamwork
- flexibility
- focus on results
- risk-taking

In the new company organisation implemented throughout 2000, strategic decisions are made by the [Board of Directors](#), which supports the President in defining the running of the group. It is made up of individuals who are able to make autonomous decisions, take risks and possess a strong entrepreneurial spirit.

The new structure of the group comprises [three autonomous business divisions](#) and a corporate holding. The setting up of delegations aims to create a confederation of specialised businesses which operate autonomously while sharing the common goal of developing synergies within the group.

The goal of the new organisation is to impart these values to all staff, strengthening their sense of belonging to the group, and promoting autonomy in decision-making and the acceptance of responsibility. Respect for the Angelini values, clear goals and the diffusion of meritocracy combined with a solid enterprise and high-quality products and services form the foundations of the Angelini Group's corporate reputation.

The Francesco Angelini Foundation

The Francesco Angelini Foundation is a non-profit social welfare organisation (ONLUS) set up in 1997 in memory of Francesco Angelini, who founded the company of the same name in 1919.

The Foundation supports social-oriented initiatives and activities at international and national level with the aim of improving the quality of life. Its goal, in fact, is to help people with disadvantages, be they of a physical, psychological, or economic nature.

The Foundation intervenes through charities, humanitarian aid, principally in favour of children and the elderly, the promotion of research, carried out by the Foundation itself or by Universities or research companies, and the protection and valorization of works of art.

Last June The Francesco Angelini Foundation, which has been operational since April 2002, came to the aid of the Frascati Hospital by acquiring of a densitometer with double X-ray adsorption, an apparatus used for measuring bone mineral density (BMD). This operation marked the beginning of the work of the Foundation, which aims to promote Angelini's projects in the field of corporate social responsibility.

Objectives and strategies

OTC medicines, internationalization and natural foods

The Angelini Group's objective in the pharmaceuticals market is to strengthen our position in the self-selection medication (OTC) sector through the acquisition of important brands and strategic alliances which further the internationalization of activities. Restrictions on public spending, the growing need of consumers for well-being and prevention, and the possible expansion of distribution channels for over-the-counter products will result in the growth of the non-refundable and self-selection drugs market.

The Angelini Group also intends to enter the dietary products sector, which represents the meeting point of the pharmaceutical and food sectors.

As far as the agriculture and food sector is concerned, our objective is to invest in the production of high-quality foods that represent basic Italian culture. New technologies will enable us to operate more effectively while respecting the environment and food safety standards.

In the area of production technology, our diversification strategy involves investing in sectors whose technological and commercial activities are similar to those of the group, which consist mainly of the construction of machinery for the production of cellulose-based products.

The Angelini Group's pharmaceutical research

Pharmaceutical research has always been at the core of the Angelini Group's activities, and has enabled us to develop and achieve success at national and international levels. Thanks to the numerous discoveries made in the Angelini laboratories, the group has been known since the early sixties as an innovator and leader in the pharmaceutical sector.

Research activities, initiated thanks to the passion of the founder Iginio Angelini, have led to the discovery and individuation of active principles that form the basis of important national and international brand names today. These include:

- Oxolamina, an anti-cough agent
- Benzidamina, a local anti-inflammatory
- Trazodone, an anti-depressant
- Bendalina, for the treatment of cataracts
- Dapiprazolo, a miotic

all created within the group's laboratories, today situated at the modern and functional S. Palomba site on the outskirts of Rome.

Following in the footsteps of several generations of researchers and academics, the tasks of R&D today range from traditional discovery to national and international registration, including all clinical and pre-clinical activities, also making use of a unit which operates in the USA.

Current lines of research have their roots in the important and unique tradition marked out by the Angelini Group over time. Alongside the study, improvement and development of the above-mentioned active ingredients (Benzidamina, Trazodone), present-day research focuses on the development of products and principles for ophthalmology: projects in this area range from the study of new components for the preparation of artificial tears to drugs of more pharmacodynamic consequence.

However, our most important studies are concerned with glaucoma. We are studying new compounds capable of reducing the production or improving the discharge of aqueous humour, thus reducing intra-ocular pressure and the possibility of ischemia or irreversible damage to the optic nerve. The group also researches drug delivery technologies which allow us to propose new marketing solutions, and carries out the primarily clinical development of drugs acquired through licensing, an important activity both economically and in terms of the cultural enrichment of the group.

The S. Palomba centre boasts modern equipment and technology at the cutting-edge of pharmaceutical research. All researchers currently employed have qualifications from Italian Universities; following graduation some of them went on to further their skills through periods of research in academic centres in the USA and Great Britain.

The young researchers also take part in an internal training program, and are stimulated in their work by published encouragements and participation in conferences.

External collaboration is essential to the work of R&D. For example, as in all other pharmaceutical companies, external research bodies are widely used. Collaboration with academic centres, vital for the supply of specific knowledge, is also of great importance. We currently have most contact with the Mario Negri Institute, and the Universities of Milan, Florence, Pisa and Rome.

The R&D carried out by the group is a balanced mix of short-term projects destined for the self-selection market, and scientifically innovative projects using advanced, though already noted, biological knowledge.

Angelini Group Company

The Angelini Group operates in a variety of market sectors and boasts numerous commercial successes, enabling it to reach total sales of 1,340 million Euro in 2002 with the help of over 3,000 employees.

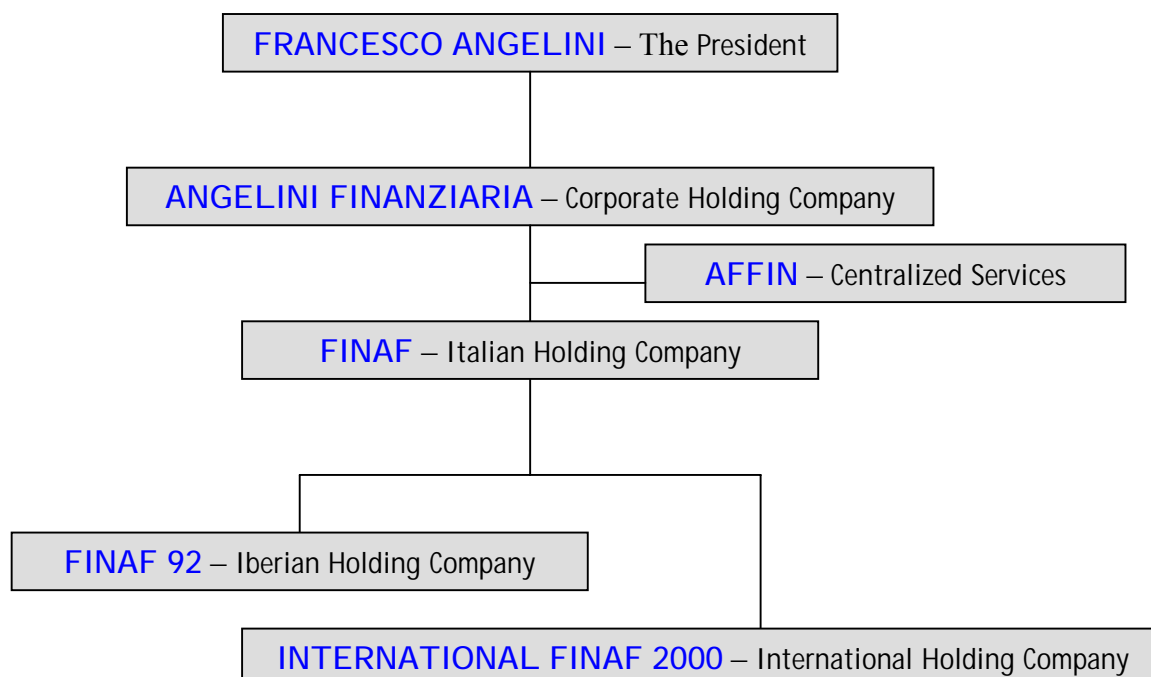
The group is made up of three divisions:

- Pharmaceutical Division (Sales in 2002: 702 mln Euro*. Employees: 1.745*)
- Consumables Division (Sales in 2002: 600 mln Euro*. Employees: 1.060*)
- Machinery Division (Sales in 2002: 40 mln Euro*. Employees: 206*)

- Aggregated sales and employees per Angelini in J.V.

FINANCIAL HOLDING COMPANIES

The three divisions are controlled by a Corporate Holding Company, ANGELINI FINANZIARIA, that sets out the guidelines for the strategic direction of the Group. FINAF is the financial holding company that controls all the group's companies directly or indirectly. It is flanked by FINAF 92 (the Iberian financial holding company) and INTERNATIONAL FINAF 2000 (the international holding company).



PHARMACEUTICAL DIVISION

ANGELINI ITALY

•ACRAF (Aziende Chimiche Riunite Angelini Francesco)

is the most important company in the Pharmaceutical Division. It researches and develops new drugs, produces fine chemicals and produces, markets and distributes ethical, OTC (over-the-counter, or self-selection) parapharmaceutical and veterinary products. It has produced world-famous molecules such as Benzidamina and Trazodone, marketed in over 60 countries, including the United States and Japan. It is well-known in Italy and abroad for its renowned brand names such as Tachipirina and Moment in the analgesic sector, and Tantum Verde in the oral-hygiene sector. Since 2000, Angelini has produced Amuchina, leading product in the chlorine-based disinfectant sector.

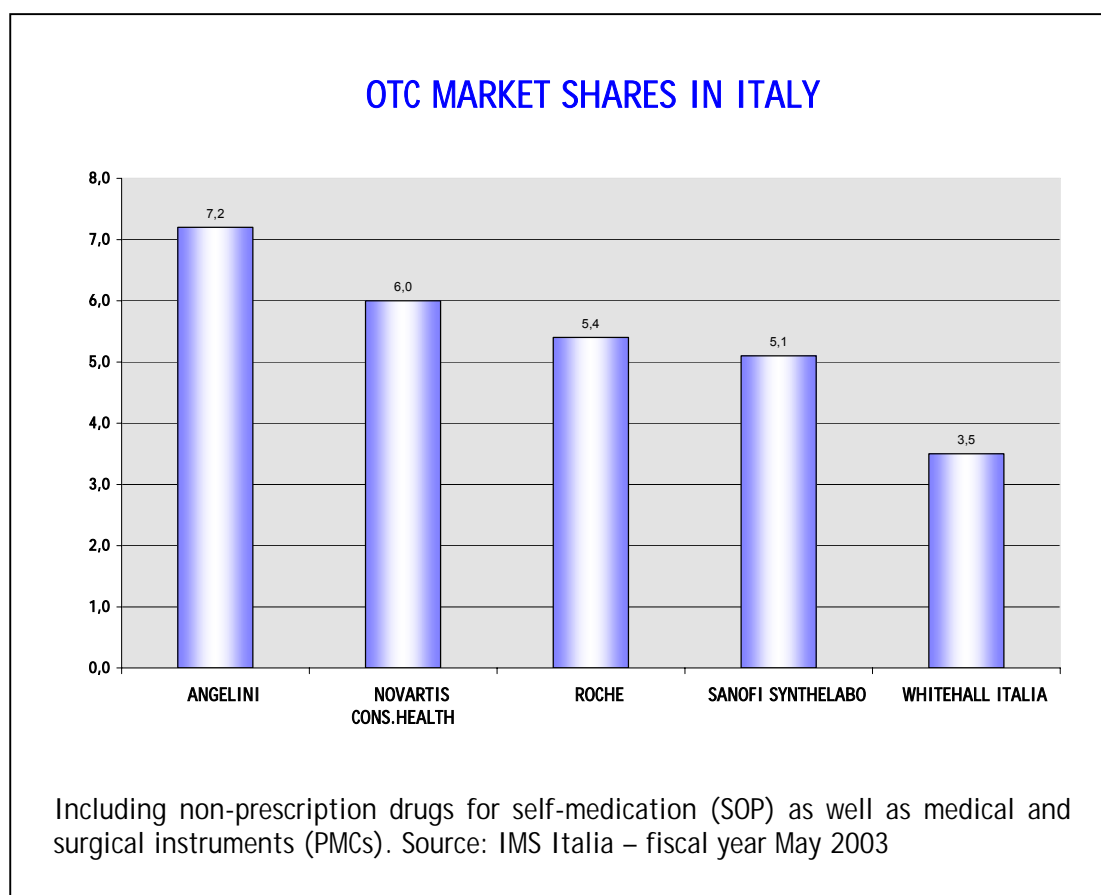
Total Sales '02: 214 mln di Euro

Employees: 980

Plants: 1 Research Institute in S.Palomba (RM); 1 production plant in Ancona and 1 plant in Casella (GE);

1 fine-chemicals plant in Aprilia (LT)

Main brand names: [Tachipirina](#), [Moment](#), [Momendol](#), [Tantum](#), [Stilla](#), [Amuchina](#), [Corpo Otto](#)



•A&C ADIVAR COMIFAR

The Pharmaceutical Division operates in Italy through the company Adivar Comifar (A&C), a joint venture set up in 2001 under an agreement between Adivar/Angelini Group and Comifar/Phoenix

Group.

A&C has 12 warehouses in central and southern Italy, handling an assortment of over 40,000 items including ethical, OTC, parapharmaceutical, homeopathic and veterinary products. A&C serves 3,500 pharmacies, ensuring 70% coverage of the country.

Total Sales '02: 802 mln Euro

Warehouses: 12

Number of items distributed annually: [43.000](#)

• HEXAN

Since the beginning of 2000 the Angelini Group has been operating in the Italian generic market through Hexan, a joint venture between Angelini and the German company Hexan, one of the top pharmaceutical companies in Germany. Hexan offers Italian doctors an extremely wide range of active principles and guarantees the quality of its generic drugs at all stages, from the production of fine chemicals to packaging.

• FARMAMED

It is acquired by the Angelini Group in 2002 and it markets products for disinfection, prevention and first aid in the mass market. Farmamed is a leader company in Italy thanks to a complete range of over 90 references in the main segments of parapharmaceutical market.

Total Sales '02: 10 million Euro

Central warehouse: Pozzolo Formigaro (AL)

• BODY SPRING

It is present in the Italian pharmacy channel with a complete range of herbal products, food supplements and cosmetics. Body Spring is one of the most important Italian companies in the health products sector and it is the second best known herbal company in the pharmaceutical channel.

Total Sales '02: 7 million Euro

ANGELINI SPAIN

• FARMA LEPORI

is a pharmaceutical company that operates in Spain, manufacturing and marketing fine chemicals, ethical drugs and OTC medicines. In the ethical market it focuses chiefly on the sectors of ophthalmology, gynaecology and neuro-psychiatry. Its OTC products include distinguished brand names such as Juanola (cough pastilles), Feminalin, (painkiller) Ryn-Up (nasal decongestant) and the Tantum products (for the treatment of inflammatory conditions) and the Corpo Otto line (in the sector of pre-mounted spectacles).

Total Sales '02: 34 mln Euro

Employees: 244

Plants: 1 fine-chemicals plant in Banyeres (Barcelona - SP)

Main brand names: [Juanola](#), [Feminalin](#), [Ryn-Up](#), [Tantum](#), [Corpo Otto](#)

ANGELINI PORTUGAL

Angelini is present in Portugal with 3 companies and it is 19th on the IMS list of pharmaceutical companies in Portugal.

• L.LEPORI

is a company that operates in Portugal in the pharmaceuticals, perfumery and cosmetics sectors. In the ethical market, it promotes and markets special products, particularly in the sectors of ophthalmology, gynaecology, neuro-psychiatry and anti-inflammatory products. It markets important brands in the OTC market such as Juanola (cough pastilles) Corpo Otto (in the sector of pre-mounted spectacles), Moment and Momendol (painkillers).

Total Sales '02: 16 mln Euro

Employees: 71

Warehouses: 1 distribution centre in Alenquer (Lisboa - PT)

Main brand names: [Tantum Verde](#), [Crema Barral](#), [Quitoso](#), [Pepsamar](#), [Vidisic](#)

• ANGELINI FARMACÊUTICA - ANGENÉRICO

Their main activity consists of the marketing and distribution of pharmaceutical products licensed from third countries and registered for sale in Portugal. Angelini Farmacêutica operates in the ethical drugs; Angenérico operates in the sector of generic drugs.

[Angelini Farmacêutica and Angenérico](#)

Total Sales '02: 22 mln Euro

Employees: 109

Plants: 1 plant in Alenquer (Lisboa - PT)

Main brand names: [Aulin](#), [Ran](#), [Fluvirin](#), [MOK](#), [Klean-Prep](#), [Hipercol](#), [Kleefloxin](#), [Vidapril](#), [Calfate](#)

ANGELINI USA

• ANGELINI PHARMACEUTICALS

was founded in 1983. Its head office is located in New Jersey - USA. Angelini Pharmaceuticals coordinates the development and registration of Angelini molecules in the United States. In line with the strategy of the mother company, it carries out clinical testing in the sector of ophthalmology and inflammatory conditions in general; it also provides assistance for the international "in" and "out" licensing of [ethical and OTC products](#).

THE PHARMACEUTICAL DIVISION IN THE WORLD (ANGELINI GROUP COMPANY AND NETWORK OF LICENSEES)



CONSUMABLES DIVISION

ANGELINI ITALY

• FATER

is the most important company in the Consumables Division. Sales in 2002 amounted to 750 million euro. Since 1992 it has existed as a joint venture in partnership between the Angelini Group and Procter&Gamble, FATER boasts prestigious brand names such as Lines (sanitary napkins for women) Pampers (diapers for babies) and Linidor (incontinence pads) and is market leader in all the sectors it operates in.

Total Sales '02: 744 mln Euro

Employees: 1,032

Plants: 1 production plant in Pescara

Main brand names: [Lines](#), [Pampers](#), [Linidor](#)

• TENIMENTI ANGELINI

is the Angelini Group company that operates in the food sector. It has two divisions: the Wine-growing Division and the Salami and Pork Products Division. Around 180 hectares of Tuscan vineyards produce choice wines such as Brunello di Montalcino, Nobile di Montepulciano and Chianti Classico, which are exported primarily to the United States and Northern Europe. The two production plants in Langhirano, near Parma, and in Pievetorina, in the province of Macerata, produce high-quality salami and pork products which are marketed in Italy under the brand name Specialisti di Angelini.

Total Sales '02: 29 mln Euro

Employees: 94

Plants: 2 [salami production](#) plants in Langhirano (PR) and Pievetorina (MC).

[3 vineyards in Tuscany](#), in the Montalcino, Montepulciano and Chianti Valley zones.

Main brand names: [Gli Specialisti Angelini](#), [Tenimenti Angelini](#)

• ISEA

is the leader in the production and marketing of high-quality seeds, particularly in the sectors of durum wheat, sunflowers and seeds for horticulture. Angelini's success is partly due to the research activity carried out in the test centre at Jesi, in the province of Ancona.

ISEA also manages 1,000 hectares of land used for growing cereals, raising livestock and producing Verdicchio grapes.

Total Sales '02: 22 mln Euro

Employees: 62

Plants: 1 plant in Falconara (AN); 1 test centre in Jesi (AN)

Main brand names: [Isea](#), [Quadrisem](#), [Qseeds](#), [Semina](#), [Rijk Zwaan](#)

• BORGIO TRE ROSE

Borgio Tre Rose is a [hotel complex](#) belonging to the Angelini Group. It is located on the border between Umbria and Tuscany, not far from Montepulciano, and consists of a restored medieval village that offers modern facilities in peaceful surroundings reflecting the healthier rhythms of past times.

ANGELINI SPAIN

- **ARBORA & AUSONIA**

is a leading company on the Iberian Peninsula in the sanitary products market. The company manufactures and markets personal hygiene products for children, women and adults. The present company, which was originally set up in 1998, is a result of the 1992 alliance between Laboratorios Ausonia, an Angelini Group company, and Arbora, a joint venture between P&G and Agrolimen. Today the company is market leader in Spain and Portugal with the brands Dodot (nappies and wet wipes for babies), Evax and Ausonia (lines of absorbent products for feminine hygiene) and Lindor (incontinence pads).

Total Sales '02: 690 mln Euro

Employees: 1,455

Plants: 3 production plants in Barcelona, Saragozza and Alicante

Main brand names: [Dodot](#), [Evax](#), [Ausonia](#), [Lindor](#)

- **IDESA**

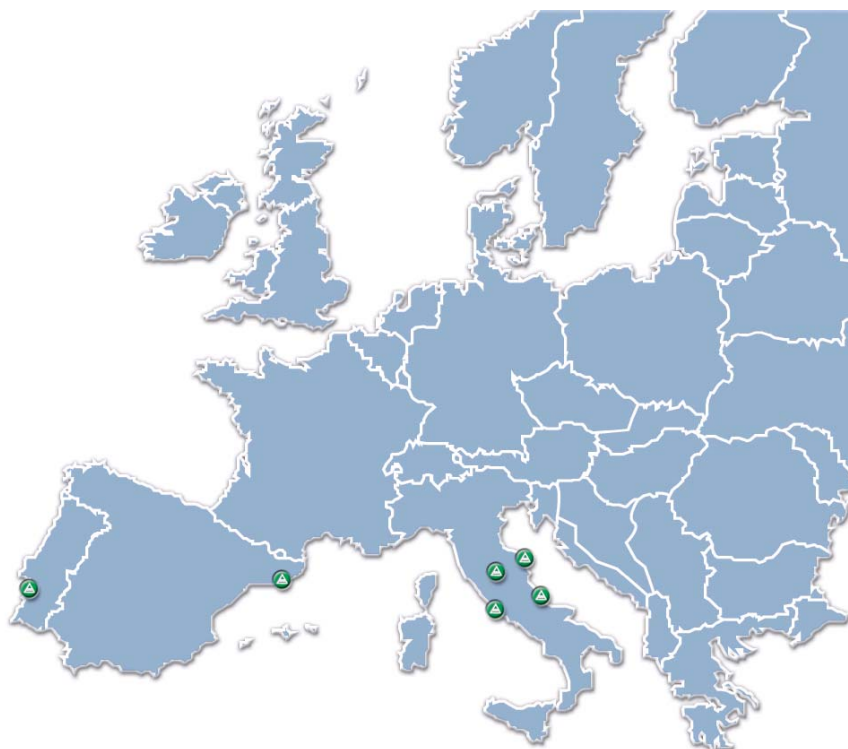
operates in Spain and abroad in the perfumery and cosmetics sector with the companies Idesa Parfums and Difusión Idesa. Idesa Parfums develops and markets perfumes, fragrances and lotions in the selective perfumery sector, using its own licensed brands. Idesa Parfums is one of the seven leading companies in the selective perfumery market in Spain where it reaches around 3,000 sales points. Difusión Idesa distributes products for personal hygiene, oral hygiene, hair care and sun protection.

Total Sales '02: 50 mln Euro

Employees: 149

Main brand names: [Armand Basi](#), [Women' Secret](#), [Angel Schlessor](#), [Anne Möller](#)

CONSUMABLES DIVISION IN EUROPE



MACHINERY DIVISION

- FAMECCANICA.DATA

is a joint venture with Procter&Gamble and is the world leader, operating under the name Fameccanica. It's activity consists of designing, constructing and marketing integrated machinery and plant, following the "turn-key" formula, [for the manufacture and packaging of sanitary disposables](#): babies' diapers, sanitary pads for adults, women's sanitary napkins and wet wipes. It operates not only in Italy but also in markets throughout the world and supplies 100 customers, including several multinational companies; it even has a subsidiary in China.

Total Sales '02: 75 mln Euro

Employees: 412

Plants: 1 plant in Sambuceto (CH)

FAMECCANICA'S CUSTOMERS IN THE WORLD

